



Infor Financing: A fast track to innovation



Do business better

You know you need to upgrade your technology to continue to innovate and compete in a tough global market. But where do you get the working capital to make the changes you need to make now? At Infor®, we believe that you shouldn't have to wait to innovate. With Infor Financing, we're making it easier than ever for customers to put technology to work immediately to establish a stronger competitive edge by minimizing up-front costs.

Leverage experience

Infor is more committed than ever to providing greater flexibility and value to our customers. We're doing that through Infor Financing, an innovative program designed to help our customers stay competitive in a tough market. Infor Financing will work with you to design a payment solution that helps you realize financial value in advance of your financial investment. Infor Financing has partnered with select premier financing Institutions to offer financing solutions. Lenders vary by country and the size of deal.

Get business specific

Infor Financing helps customers distribute the costs of purchasing and implementing business software, including software licenses, professional services, and maintenance fees, over time. Qualified customers who take advantage of the program are eligible for flexible payment options over 24 to 36 months.

Infor Financing is available to companies of all sizes, in all industries, giving them flexibility to move forward today—without having to wait for the next budget cycle.

"Limited access to available capital is one of the largest barriers to innovation and a competitive disadvantage for companies of all sizes," said John Flavin, EVP Manufacturing Solutions, Infor.

"By enabling our customers to fund technology investments over time through simple and flexible financing solutions, we continue to make it easier for our customers to benefit from business software and realize a faster competitive edge."

See results now

Infor can now align the benefit of our solutions with the cost of purchasing those solutions. Infor Financing helps you:

- Drive critical business initiatives
- Accelerate the ROI on your investment by not making a large up-front cash payment
- Take the pressure off your existing cash and bank facilities
- Finance not just Infor software but also third-party hardware, services, implementation costs, and even maintenance costs.

Infor Financing FAQ

Where is Infor Financing available?

Infor Financing is currently available in North America and Europe.

- North America: US, Canada
- EMEA: Austria, Belgium, Denmark, Finland, France, Germany, Italy, Netherlands, Norway, Spain, Sweden, Switzerland and the UK

Who is eligible to finance software/solutions through Infor Financing?

Qualified customers who license Infor software and/or purchase Infor solutions are eligible for financing. Qualified customers include all business types and sizes.

How is a credit decision made?

The credit approval process is handled directly by our partner financing institution and is based on a number of variables, including ratings with respect to meeting its payment obligations. Each decision is made on a case-by-case basis. The minimum transaction size varies by region and is normally £/€10,000. There is no maximum transaction size.

What is the interest rate being offered on the financing?

Competitive payment options will be offered and are determined by the market conditions, term, and transaction size. Sales representatives have the ability to use a payment calculator to provide customers with initial monthly payment estimates.

What are the terms of financing?

Customers can apply for financing terms typically ranging from 24–36 months.

"Infor was instrumental in securing the financing necessary to implement Infor LN across our services division. Infor enabled us to move forward with a critical initiative while preserving working capital."

**—Tim Yamauchi, CFO,
Pride Industries**

How can a customer apply for Infor Finance or find out more?

Customers interested in applying for financing solutions should contact their local Infor Sales Representative or Infor Channel Partner, or alternatively contact the Infor Financing EMEA Programme Manager, Nick Ray directly on +44(0)20 8254 1825 or at leasing@infor.com

Infor Financing is a bespoke finance and leasing programme provided by Syscap Limited (reg no. 2471568) for the acquisition of Infor software solutions and associated products.

All applications for lease and finance under the Infor Financing Programme will be considered at Syscap's absolute discretion and in any event will be subject to status.



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About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 70,000 customers in 194 countries improve operations, drive growth, and quickly adapt to changes in business demands. To learn more about Infor, please visit www.infor.com.

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